

# German energy storage container models







#### **Overview**

What is the business model for a German energy storage system?

Therefore the business model for a German energy storage system is slightly different to business models in other markets. The key business models in Germany comprise: Improvement of reliability of electricity supply for industrial production.

How do large battery storage systems support the energy transition in Germany?

Large battery storage systems support the energy transition in Germany, as they store electricity from renewable energy sources and make it more efficiently usable. This increases the share of green electricity in gross consumption and reduces the likelihood of having to resort to emergency power from fossil fuels during peak demand periods.

Why do we need energy storage systems in Germany?

Increasing the share of renewables poses new challenges: Excess energy produced during off-peak hours needs to be stored and made available when needed. Since energy storage systems (ESS) can balance supply and demand, they are an essential part of Germany's energy transition. In line with this, the market for ESS is constantly growing.

How big is the battery storage market in Germany?

The Market for large battery storage systems in Germany has grown immensely in recent years. In 2023 alone, sales rose Federal Association of Energy Storage Systems (BVES) by 46% compared to the previous year, to more than 15,7 million euros.

How many home storage units are there in Germany?

In 2020, more than 100,000 home storage units were implemented across Germany, bringing the total number to 300,000. In 2018, photovoltaic (PV)



and energy-storage for households reached grid-parity: storing PV energy with batteries became cheaper than the price from the public power network.

How much does Germany spend on EV and stationary battery research?

Public research and development incentives for EV and stationary battery research amount to between EUR 80 million and EUR 85 million every year. As the European lead market in the energy transition age, Germany provides the opportunity for companies to develop, test, define and market new energy storage solutions.



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